

## Background

How can Duni as a company help you to create the most cost effecient table covering setting solution and at the same time raise the guest satisfaction?



#### Duni and the environment

The Duni Swan labelling only concerns the tissue paper napkins



Nordic Ecolabeling. Based on a thorough examination, the swan criteria set requirements towards a number of factors considered environmentally harmful. Upon application all products found to meet the requirements of the criteria are awarded the environmental label. The criteria's are regularly updated.



#### Duni offers napkins certified as compostable.

The OK compost label confirms products or packaging are in compliance with EN 13432, the European standard for compostability in industrial composting installations.



The FSC (Forest Stewardship Council) label ensures that the wood used to make Duni's paper based products come from responsible forest sources. Certified forests are managed in a way that meets the social, economic and ecological needs of present and future generations



The pulp from Duni is bleached either in TCF processes (totally chlorince free) or ECF processes (elementary chlorine free)  The tablecovering concept coming from Duni is equal or better than linen from Swan labelled linen tablecover and linen napkins washeries



### **Evolin vs Bomull**

Dukar / TC's 1 setting 1 dukning 130*130 cm	Bomull/cotton	Evolin (träfiber, polymer(10%) , krita)	Kommentar/Comment
Antal/number	10 st	10 st	
Dukarnas vikt (kg) weight of TC	3,7 kg	2,3 kg*	
Vikt per dukning (kg) weight per setting	2,5 kg	2,3 kg	Bomullsduken används till 1,5 sittningar. Textile is used for 1,5 seatings
CO2 tillverkning, tvätt o trp (kg) CO2 manufacturing, wash and transport	2,8 kg	1,5 kg	Duni LCA analys 2011. 7 mil trp för tvätt. Svanenmärkt tvätteri 70 km transport for washing – swanlabelled washeri
Vatten tillverkning av Evolin, respektive tvätt av duk (liter) – water used producing Evolin vs washing cotton (litre)	42 l	85 l**	Tillverkning av massa o papper Evolin – manufacturing pulp and paper Tvätt duk Svanen maxgräns 17 l/kg – washing of tablecover in Swanlabelled washeri – limit 17l/kg
Bevattning (liter)/irrigation	25 000 l	-	Sources/Div källor, WWF, naturskyddsföreningen, 10000 l/kg bomull
Bekämpningsmedel (g)/pesticides	10 g	0,2 g	Cotton/Bomull 4 g/kg I USA Wood: 5kg/ha och 50 år. 500 kg fiber/ha och år
Avfall (kg) / waste	0,1 kg	2,3 kg	Bomullsduken används 40 ggr/tablecover in fabric is used 40 times
Energi från förbränning av avfall (kWh) energy from burning waste	0,4 kWh	5 kWh (40 W glödlampa/bulb i 5 days	4 kWh/kg träfiber eller bomull (fiber from wood or cotton

<sup>\*</sup> Tillverkat i Norden av FSC certifierat material – made in Nordics of FSC certified material



<sup>\*\*</sup> Ytvatten, renat och återfört lokalt – water surface cleaned and returned locally.



#### **Evolin® Dunilin®**

#### Quality

- Always high quality products on the table
- No spots or holes
- Always the same size of the products
- Straight lines follow the table
- Looks like and feels like textile
- No bleach in manufacturing
- Water resistant (tablecovering)

#### **Flexibility / Transport**

- Try new colors not only white
- Wide assortment different sizes and formats square, rectangular, round and on reels for the tablecovers
- Easy to store the boxes with the tablecovers and napkins
- Delivery together with ordinarie food deliveries
- No "air" in deliveries

#### Handling

- You never need to count the tablecovers or napkins always the correct numbers in each CU/SKU.
- Easy handling when your are starting the tablesettings either folded or on reel





### Change the atmosphere in your restaurant

- Easy to change design or color or both
- A lot of different formats and sizes
- Improve guest satisfaction

#### Hygiene

- No bacterias or virus will reach your plate or cuterly when the table is covered with a tablecover
- New tablecover each time
- -The reels are rolled with inside out which makes it easy to dress the table.



### Changes in colors

To make a change does not necessary mean to renovate the restaurant



















## Reels on wheels when you are making bigger events

O:\Professional Nordic Table Top\Marketing\2018\Films\Duni Reels on Wheels 180817.mp4





















# A true story from a Scandic Hotel Infra City



They got the task of having a conference of 960 guests – 1 day

Same room to be used as a conference room as for the evening event

Conference stops 18.00

Dinner to be served 19.45



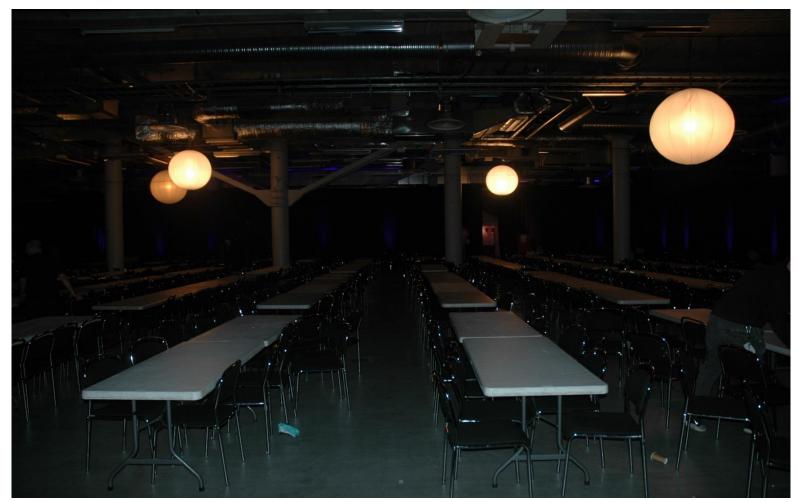
### Time is now 18.00 – the guests have left – the day event is over



Evolin® is used on the tables

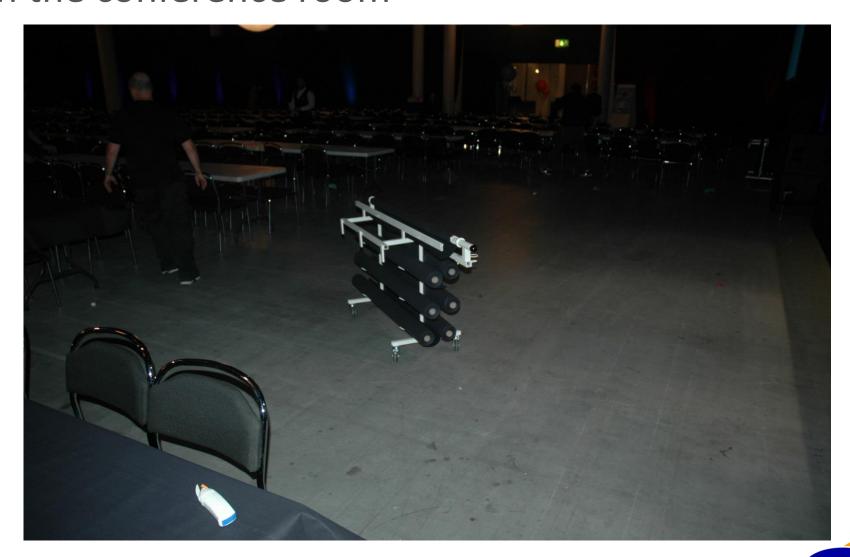


# Tablecovers are removed – new ones to come – time is 18.15

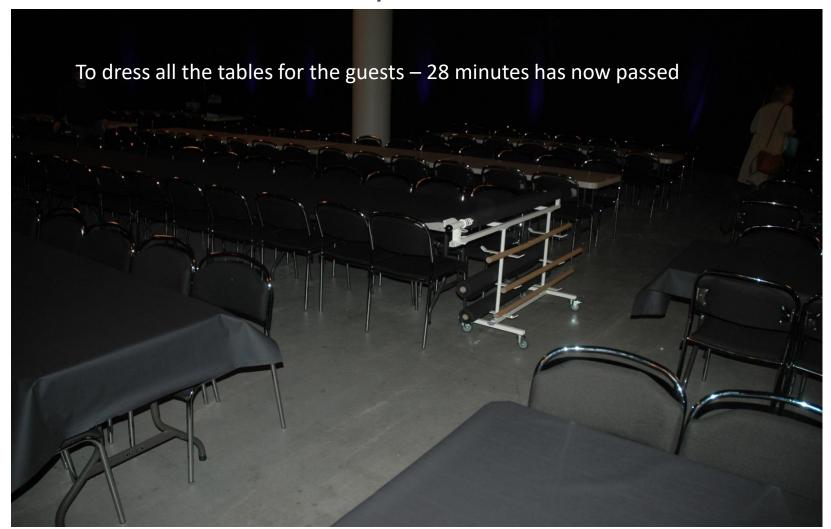




## 25 people and "reels on wheels" are on their way in the conference room



# In an easy way all tables are dressed with black Evolin® - with the help of reels on wheels



## Nice cut and a plain straight look





## Adding the napkins......





### and fold them to make a nice setting.....

